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PRESS RELEASE

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FOR IMMEDIATE RELEASE

Tropos Networks and Jay-Young Company Continue to Strengthen Their Partnership

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Tropos Networks and Jay-Young Company are continually making waves within the Pacific Rim region. In August of 2005, seeking for an experienced partner to help them extend their unique wireless broadband products to the Australia and New Zealand regions, better known as the ANZ region in the Pacific Rim, Tropos Networks formed a partnership with Jay-Young Company with a view to attain more recognition for their wireless MetroMesh router systems in the ANZ region. Through this collaboration effort, Tropos Networks has been able to garner superb product visibility with their products being widely deployed and well received by customers from various industries in the ANZ region. This success is an enduring testament to having the ability to develop and offer products of extensive values through the right partnership.

Amongst the customers was the Western Australia Cricket Association, who has their outdoor wireless network running in three weeks from the time they were given a mandate to implement such a technology. There was also the Batchelor Institute of Indigenous Tertiary Education in the remote outback area of Australia. Most interestingly, Jay-Young helped develop business in the mining industry, a totally new vertical for Tropos, resulting in installations in many of the top mining companies throughout Australia.

Jay-Young Company has a tremendous talent to deliver, quick, efficient access to the Asia Pacific market, including Australia and New Zealand. This has allowed Tropos Networks to gain valuable access to this expanding market region and has resulted in augmenting sales of their broadband wireless products to a hungry customer base seeking updated technological products. Jay-Young Company provided Tropos the resources needed to successfully introduce their diverse range of products into the ANZ region, and this vital partnership formed three years ago continues to flourish.

"This partnership has proven to be a huge success in gaining recognition and momentum for our solution within the ANZ region. We look to continue this outstanding relationship with Jay-Young Company as we climb the ladder of success together." said Ben Moebes, Director of Worldwide Channels.

About Tropos Networks, Inc.

Tropos® Networks is the market leader in wireless IP broadband mesh networks enabling cities and other organizations worldwide to own and control smart, affordable, IP infrastructures for deploying high-value applications that improve the efficiencies of its mobile workers while reducing operational costs. These applications include mobile public safety (for police, fire and EMS vehicles), video surveillance, utility automation and industrial deployments. The patented Tropos MetroMesh™ system delivers the ultimate reliability, scalability, and security at low cost that is required for business critical and life saving wireless applications and is installed in over 30 countries. Founded in 2001, Tropos Networks is headquartered in Sunnyvale, California. For more information, please visit www.tropos.com, call 408-331-6800 or write to info@tropos.com. Tropos is a registered trademark and MetroMesh is a trademark of Tropos Networks, Inc.

About Jay-Young Company

Jay-Young Company is a prominent international business accelerator company, specializing in the Asia-Pacific market. Their high-level of expertise helps U.S. based technology companies establish or expand their international presence within the Pacific Rim. Jay-Young enhances the growth and success of technology companies by delivering an "instant access to the Asia-Pacific" market and the ANZ region. JYC has regional offices in Japan, Korea, Greater China, South East Asia, and Australia. To learn more about Jay-Young Company, please visit www.jay-young.com

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